

2011 BOARD OF DIRECTORS CANDIDATE BIOGRAPHICAL STATEMENT

Valerie Palamountain

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Owner since March 2005; Resident since March 2005



WORK BACKGROUND AND EXPERIENCE:

Dean of Workforce Services, Piedmont Virginia Community College, Charlottesville, VA, January 2005 to present.

I manage the division for Workforce Services, which includes corporate training and continuing education. I have applied for and secured over \$2 million in grant funding to underwrite the cost of new program development, workforce training and student tuition and fees, including start up funds for the Construction and Healthcare Academies. My first initiative was to design and implement the viticulture & enology program, which has been recognized nationally as an innovative program that supports economic development. Since joining PVCC, I have increased enrollments in Workforce Services by over 300%, increased revenue by more than 100%, and increased course offerings by over 170%. I supervise a staff of 12 fulltime professionals.

Director, Center for Business & Industry Training, Bucks County Community College, Newtown, PA, April 2001 to January 2005

I designed and implemented workforce development programs for regional business and industry, with concentration in healthcare education. I applied for and secured grant funding of over \$500,000 to underwrite the cost of new program development and student tuition and fees. During my tenure, sales increased by 130%, and the number of students served increased by 450%.

Project and Process Management Senior Consultant at multiple project management firms: AGS Management Systems, King of Prussia, PA; Pcubed, Inc., Ann Arbor, MI; Pricewaterhouse Coopers, Princeton, NJ, April, 1981 to March, 2001

I provided project and process management consulting to Fortune 1000 companies, and served as sales and marketing representative for project management software development and consulting firms with an international clientele. I managed a multi-state sales territory, negotiated contracts, and developed business-to-business relationships with third party vendors.

LAKE MONTICELLO OWNERS' ASSOCIATION PARTICIPATION:

Served on the Wildlife Committee/Wildlife Management Committee from January 2009 to the present. Secretary of the Committee from January 2009-January 2011. Chair from October 2009-present. Served on the Ad Hoc Committee for Deer Control, 2010-present.

OTHER COMMUNITY SERVICE ACTIVITIES:

Member of Fluvanna Chamber of Commerce; Member of Rotary Club; Volunteer at Salvation Army; Serve on the Board of the Small Business Development Center, Workforce Investment Board-One Stop; Serve on the Career and Technical Education Advisory Board at Fluvanna High School and CATEC; Member of the Audubon Society. Member of Church of Our Saviour, Charlottesville, and sing in the choir.

WHAT IS YOUR UNDERSTANDING OF THE ROLE AND DUTIES OF THE LMOA BOARD OF DIRECTORS?

The role of the LMOA Board is to protect and enhance the assets of the community; to work for the best interests of the members; and to be a good steward of the community's resources.

WHY DO YOU WANT TO SERVE ON THE LMOA BOARD OF DIRECTORS?

My skills as a project manager, and my knowledge of economic and workforce development will be a valuable asset to enhancing Lake Monticello's resources.

WHAT WOULD YOU LIKE TO ACCOMPLISH FOR THE COMMUNITY WHILE SERVING ON THE BOARD?

I would like to develop a plan for the next phase of Lake Monticello's development. The past 40 years have been spent building the community. Lake Monticello is now a mature community with changing needs. I would like to be a part of the leadership team that develops the plan for Lake Monticello's future.

IF ELECTED TO THE BOARD, ARE YOU WILLING TO KEEP THE CONFIDENCE OF THE BOARD RELATING TO ISSUES OF CONFIDENTIALITY IF AND WHEN NECESSARY TO PROTECT THE BEST INTERESTS OF THE ASSOCIATION? Yes

SERVICE AS A DIRECTOR REQUIRES A SIGNIFICANT TIME COMMITMENT. ARE YOU WILLING AND ABLE TO MAKE THIS COMMITMENT? Yes

DO YOU HAVE A CONFLICT OF INTEREST THAT MAY BE RELATIVE TO THE ASSOCIATION? No