

**Dues, Assessments, and Amenity Fees
Comparisons 2011 to 2012
All fees are effective January 1, 2012**

Description	2011	2012	Change	% Change
PROPERTY OWNERS' DUES AND FEES				
Annual Dues:				
Numbered Residential Lot Owners	615.94	634.41	18.47	3.00%
Marina Point Unit Owners	615.94	634.41	18.47	3.00%
Improved Property Fees				
Recycling, Trash and Snow Removal	175.00	175.00	-	0.00%
NOTE: The current waste disposal contract began June 1, 2010 and is effective for three years.				
Annual Tenant Fee	615.94	634.41	18.47	3.00%
Tenant Registration Fee	45.00	50.00	5.00	11.11%
Property Transfer Fee	650.00	650.00	-	0.00%
Convenience Fee for phone credit card payments of \$100 or more (no fee for credit card payments of under \$100 by phone amount)	15.00	5.00	(10.00)	-66.67%
ASSOCIATE MEMBERSHIPS				
Social Associate Annual Membership	500.00	515.00	15.00	3.00%
Tenant Associate Annual Membership	90.00	95.00	5.00	5.56%
MAILBOXES				
New Installation (post, cubby, box, numbers, labor)	100.00	100.00	-	0.00%
Replacement Box, Installed (box, numbers, labor)	40.00	40.00	-	0.00%
Replacement Box (box, numbers)	30.00	30.00	-	0.00%
BARCODES				
Resident Access Device, per vehicle	40.00	superseded	(40.00)	-100.00%
Resident Access Device, per vehicle, initial		10.00	10.00	NEW
Resident Access Device, per vehicle, annual renewal		10.00	10.00	NEW
Resident Access Device, replacement, same vehicle	10.00	free	(10.00)	-100.00%
Commercial Access Device (annual)	100.00	100.00	-	0.00%
Essential Services Access Device (Annual)	10.00	10.00	-	0.00%
Guest Access Device (annual)	35.00	35.00	-	0.00%
NOTE: There is a \$30.00 deposit for a Temporary Access Device. If a Temporary Access Device is not returned, there is a \$50.00 charge.				
ENVIRONMENTAL CONTROL COMMITTEE FEES				
New Home Construction (one time, for road reserves)	1,369.00	1,418.00	49.00	3.58%
Owner's Deposit for all new construction	1,000.00	1,000.00	-	0.00%
House and other structures contained in one submission	250.00	250.00	-	0.00%
NOTE: Covenant and Restrictions limit fee to \$30.00 in Section 1.				
Minor Miscellaneous Construction:	60.00	60.00	-	0.00%
sheds, fences, shore walls, docks, boat lifts, driveway paving, decks, patios, gazebos, exterior alterations (e.g. chimneys, walls), etc.				
NOTE: Fees are not cumulative (e.g. \$60.00 covers one or more items submitted together.)				

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ECC FEES Cont'd				
Major Home Renovation Fee (for road reserves)	500.00	518.00	18.00	3.60%
Major Miscellaneous Construction: Attached and detached garages, carports, room additions, sun rooms, screen porches, in-ground pools, etc.	150.00	150.00	-	0.00%
NOTE: Fees are not cumulative (e.g. \$150.00 covers one or more items submitted together.)				
Dredging (requires special application)	60.00	60.00	-	0.00%
Mechanical Dredging Deposit	500.00	500.00	-	0.00%
LMOA Dredging per cubic yard	47.00	47.00	-	0.00%
Reinspection (per visit) when structure not ready for scheduled final inspection	50.00	50.00	-	0.00%
Removal of live trees over 4 inches in diameter; additional driveway/parking area; roof color changes; house color changes; other misc. items	20.00	20.00	-	0.00%
POA Disclosure Packet	100.00	100.00	-	0.00%
POA Disclosure Packet Update	50.00	50.00	-	0.00%
POOL FEES				
Seasonal fees - Property Owners and Associates				
Seasonal - Family (4 or more dependent family members ages 5 years and older)	285.00	285.00	-	0.00%
Seasonal - Individual (5 years and older)	75.00	75.00	-	0.00%
Seasonal - Child (less than 5 years old, accompanied by adult application)	No Fee	No Fee		
Daily Fees				
Property Owners, Associates and Guests	6.00	6.00	-	0.00%
Children less than 5 years old	No Fee	No Fee		
Lap Swim (7AM - 9 AM)	2.00	2.00	-	0.00%
Daily Fee Discount Books				
Trip Book - 5 Admissions	25.00	25.00	-	0.00%
Trip Book - 20 Admissions	80.00	80.00	-	0.00%
Lap Swim - 20 Admissions (7AM - 9 AM)	35.00	35.00	-	0.00%
Facility Rental:				
Including first 25 persons; \$15.00/hr additional for each additional 25 persons.				
Lifeguards (REQUIRED) Per Hour (1 hour minimum)	100.00	80.00	(20.00)	-20.00%
Groups, Clubs, Lessons	contract	contract		
TENNIS FEES				
Ashlawn Courts - Property Owners and Associates				
Annual - Individual	65.00	65.00	-	0.00%
Daily - Individual	5.00	5.00	-	0.00%
Groups, Clubs and Lessons	contract	contract		

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TENNIS FEES cont'd				
Tufton/Lafayette Courts (Section 5)				
Daily - Individual	No Fee	No Fee		
Groups, Clubs and Lessons	contract	contract		
MARINA FEES (Available to Property Owners and Tenant Associates only)				
Annual Registration Fee				
Class I - Jon boats, canoes, paddleboats, windsurfers	30.00	25.00	(5.00)	-16.67%
Class II - Sailboats (with motor, use horsepower chart)	30.00	25.00	(5.00)	-16.67%
Class III - Use horsepower chart.				
Horsepower Chart				
1 - 10HP	55.00	55.00	-	0.00%
11 - 49HP	82.00	85.00	3.00	3.66%
50 - 99HP	104.00	110.00	6.00	5.77%
100 - 149HP	145.00	155.00	10.00	6.90%
150 - 199HP	181.00	190.00	9.00	4.97%
200 - 249HP	258.00	270.00	12.00	4.65%
250HP, Plus	258.00	285.00	27.00	10.47%
NOTE: Boats must be registered to be eligible for storage or slips; Tenant Associates are not eligible for slip rental.				
Storage Fees - Classes II and III				
Annual Slip Rental - Small	395.00	425.00	30.00	7.59%
Annual Slip Rental - Large	395.00	430.00	35.00	8.86%
NOTE: A \$100 deposit will be collected when someone applies to go on the slip waiting list. It will be applied to rent when a slip is assigned; a non-refundable fee of \$30 is charged if a person declines a slip and asks to go to the bottom of the waiting list. The \$100 is returned if someone asks to be removed from the waiting list.				
Week Rental (7 days, 6 nights)	75.00	75.00	-	0.00%
Holiday Weekend Rental (3 days, 2 nights)	75.00	75.00	-	0.00%
Memorial Day, Fourth of July and Labor Day as celebrated				
Non-Holiday Weekend Rental (3 days, 2 nights)	50.00	50.00	-	0.00%
Day Rental (1 night)	15.00	15.00	-	0.00%
Summer Dry Storage - Small	105.00	110.00	5.00	4.76%
Summer Dry Storage - Large	105.00	115.00	10.00	9.52%
Winter Storage Only: (November - April) - Small	105.00	110.00	5.00	4.76%
Winter Storage Only: (November - April) - Large	105.00	110.00	5.00	4.76%
NOTE: Small: V Hulls and Sailboats; Large: Pontoon Boats				
Storage Fees - Class I and Trailers				
Annual Storage Canoe and Kayak Racks	100.00	75.00	(25.00)	-25.00%
Annual Storage Class I	53.00	55.00	2.00	3.77%
Annual Boat Trailer Storage	53.00	55.00	2.00	3.77%
CAMPGROUND STORAGE, Per month	17.50	20.00	2.50	14.29%

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GOLF FEES				
ANNUAL GOLF MEMBERSHIPS (Property Owners, Tenant Associates and Social Associates)				
Family Plan (2 members with dependent Juniors)	2,396.00	1,950.00	(446.00)	-18.61%
* Family Plan with Annual Cart (limit 2)	4,596.00	4,150.00	(446.00)	-9.70%
18 Hole Membership	1,331.00	1,331.00	-	0.00%
* 18 Holes with Annual Cart	2,431.00	2,431.00	-	0.00%
9 Hole Membership	799.00	799.00	-	0.00%
* 9 Holes with Annual Cart	1,349.00	1,459.00	110.00	8.15%
Twilight/Weekend	998.25	998.25	-	0.00%
* Twilight/Weekend with Annual Cart	2,098.25	2,098.25	-	0.00%
			-	
Junior (23 & Under with tax dependency) after 12 Noon	194.00	194.00	-	0.00%
			-	
Associate Golf Membership	1,531.00	1,531.00	-	0.00%
Associate Plan with Annual Cart	2,686.00	2,686.00	-	0.00%
Associate Family Plan (2 members)	2,699.00	2,699.00	-	0.00%
Associate Family Plan with Annual Cart (limit 2)	5,009.00	5,009.00	-	0.00%
Associate Junior (with Parent Associate)	194.00	194.00	-	0.00%

*Bundled fees include cart and Virginia Sales Tax

Monthly Installment Plans - Monthly billing is available to members at an additional \$50.00 per year charge.

NOTE: Annual fees do not cover play in tournaments with an entrance fee that includes greens/carts.

**PROPERTY OWNER DAILY FEES (Property Owners, Tenant Associates, Social Associates,
Guests of Contract Holders, and Chamber Associates)**

Greens Fee - 18 Holes	28.50	28.50	-	0.00%
Greens Fee - 18 Holes with Cart	46.00	46.00	-	0.00%
Greens Fee - 9 Holes	17.50	17.50	-	0.00%
Greens Fee - 9 Holes with Cart	27.50	27.50	-	0.00%
Juniors - 18 Holes (18 & under)	11.00	11.00	-	0.00%
Juniors - 9 Holes (18 & under)	7.50	7.50	-	0.00%

Twilight Daily Fees 2:00 PM - Closing

Greens Fee - 18 Holes	21.00	21.00	-	0.00%
Greens Fee - 9 Holes	12.00	12.00	-	0.00%

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GENERAL PUBLIC DAILY FEES				
Greens Fee - 18 Holes	31.00	31.00	-	0.00%
Greens Fee - 18 Holes with Cart	50.00	50.00	-	0.00%
Greens Fee - 9 Holes	19.00	19.00	-	0.00%
Greens Fee - 9 Holes with Cart	30.00	30.00	-	0.00%
Juniors - 18 Holes (18 & under)	12.00	12.00	-	0.00%
Juniors - 9 Holes (18 & under)	8.25	8.25	-	0.00%
* VSGA - 18 Holes with Cart	25.00	29.00	4.00	16.00%
Twilight Daily Fees 2:00 PM - Closing				
Greens Fee - 18 Holes	23.00	23.00	-	0.00%
Greens Fee - 9 Holes	13.00	13.00	-	0.00%
DAILY CART (includes sales tax)				
Property Owner 18 Holes (per person)	17.50	17.50	-	0.00%
Property Owner 9 Holes (per person)	10.00	10.00	-	0.00%
Guest 18 Holes (per person)	19.00	19.00	-	0.00%
Guest 9 Holes (per person)	11.00	11.00	-	0.00%
RANGE FEES				
Daily - One Bag	3.00	3.00	-	0.00%
Daily - Two Bags	4.50	5.00	0.50	11.11%
Individual Yearly Range Ball Plan	220.00	220.00	-	0.00%
Couple Yearly Range Ball Plan	330.00	330.00	-	0.00%
HANDICAP FEE				
	27.00	28.00	1.00	3.70%
LOCKER RENTAL (includes sales tax)				
	71.50	71.50	-	0.00%
FULL COURSE RENTAL (some variations apply)	See next page			

NOTE: The General Manager is authorized to offer special rates at any amenity should it be deemed necessary

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**2012 GOLF COURSE TOURNAMENT/OUTING FEES
GENERAL GUIDELINES**

1 Considerations

- 1.1 Portion of day (full day/partial day)
- 1.2 Day of week (work week day/weekend day)
- 1.3 Number of playing participants (relatively few/many)
- 1.4 Involvement with food services

2 Fees/Conditions

Full and Partial Day Course Rental include Range Balls for each player and Professional Services including printed scorecards, cart signs and tournament scoring.

Full Day

Full day, Sunday-Saturday, any number of playing participants (max. 144 – 36 foursomes), up to 56 golf carts included, food service

	\$6,000	\$6,000	-	0.00%
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Partial Day

Partial day, Sunday-Saturday, any number of playing participants (max. 144 – 36 foursomes), up to 56 golf carts included, food service

AM	\$3,500	\$3,500	-	0.00%
PM	\$3,000	\$3,000	-	0.00%

3 Other Outings – After 1:30 PM

12 – 24 Players, per player	\$36.50	\$45.00	8.50	23.29%
25 – 42 Players, per player	\$31.50	\$40.00	8.50	26.98%
43 – 60 Players, per player	\$25.00	\$35.00	10.00	40.00%

Use Full
Course

Over 60 Players – Use Full Course Rental Fees	Rental Fees	\$30.00		
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4 Other Services for Outings

Range Balls, per player	\$2.50	\$2.50	-	0.00%
Professional Services, per player (printed scorecards, cart signs, tournament scoring)	\$2.50	\$2.50	-	0.00%

5 Notes

- 5.1 The General Manager will negotiate or approve all final understandings.
- 5.2 Golf Course availability and catered food services are subject to the usual approvals and approval procedures.
- 5.3 The fees/conditions set forth above are subject to change.

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2012 FACILITY RENTAL FEES

The following are member-only rates.

1st Hour Add'l Hrs, each

Clubhouse

Rates are **per hour**, 4 hours or less, 1 hour minimum

Faulconer Room	\$100.00	\$60.00	No change
Terrace Room	\$65.00	\$35.00	No change
Terrace Game Room	\$50.00	\$20.00	No change

Pool

Seasonal, rates are **per hour** 1 hour minimum

Swimming Pool	n/a	\$100.00	No change
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Discounted Fees for Repetitive Use

(To be eligible for Repetitive Use discounts, facilities must be rented for a 1 hour minimum)

1 – 4 sessions	No discount	No change
5 – 9 sessions	10%	No change
10 – 29 sessions	15%	No change
30 – 49 sessions	25%	No change
50 – up sessions	30%	No change

Note: Discounts will be earned only on the number of completed sessions per contract.

Private Functions - Beaches, Parks, and other Common Areas (per event)

Beach #3 will not be reserved for any function except by LMOA. Youth Team events may be exempt from the fee. Event fee, applicable to:

Groups of

10 – 24	\$0.00	no reservations	No change
25 – 49	\$75.00		No change
50 – 99	a negotiated fee will be determined by LMOA Staff and the user		No change

Rental Notes

- Room rentals are based on a 1-hour minimum; room rates for over 4 hours are set by General Manager or designee.
- Storage space is not provided during or after rental periods.
- The pool may be rented during the regular operating season (Labor Day to Memorial Day), outside regular hours of operation, for a minimum of 1 hour at the current, published hourly rental rate. Rentals of one hour only must immediately precede or follow regular pool operating hours. Pool rental for groups, clubs, or for lessons will be by contract.
- Cost of one lifeguard, to cover the first 25 persons, is included in the hourly rental charge for the pool. An additional hourly fee of \$15 per hour will be charged to cover the cost of one lifeguard per each additional 25 persons.
- Lifeguard fees are NOT discounted.
- For areas not defined, there is a \$15 set up and break down per hour (minimum) as necessary.